#### Research Insights Summary of results

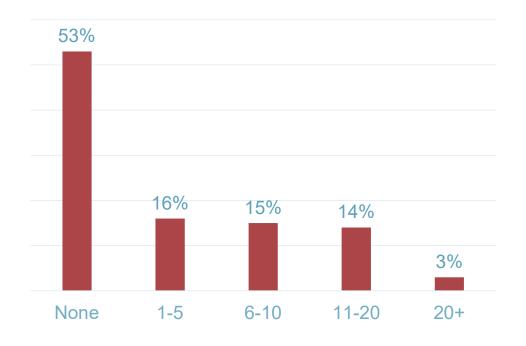


## Postmaster Experience 1/2

As a postmaster, how many hours do you work in your post office per week?

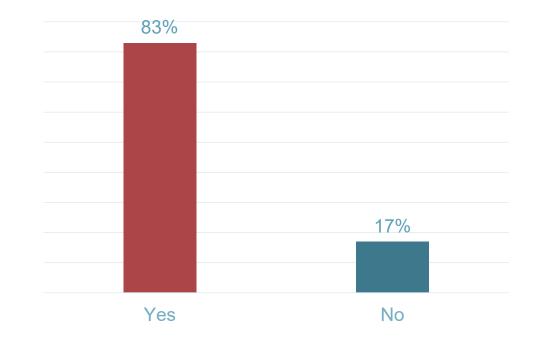
31-40 hours	30%
51-70 hours	25%
41-50 hours	23%
21-30 hours	12%
0-20 hours	8%
71+ hours	2%

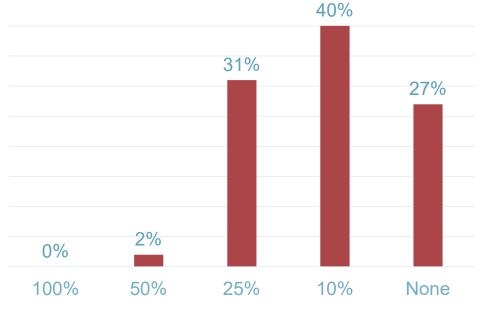
In general, how many days of holiday do you take each year?



## Postmaster Experience 2/2

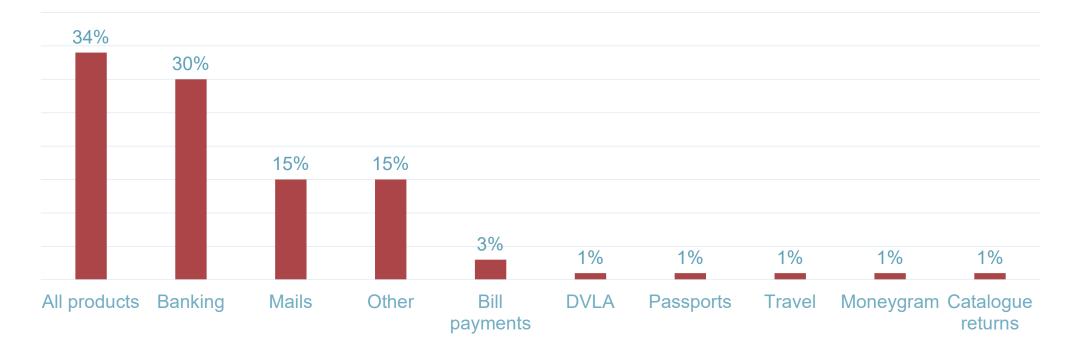
After paying staff (if applicable) and utility bills, approximately how much profit do you have left from your gross takings? Have you felt any impacts of the rising cost of living yet (Feb 22)?





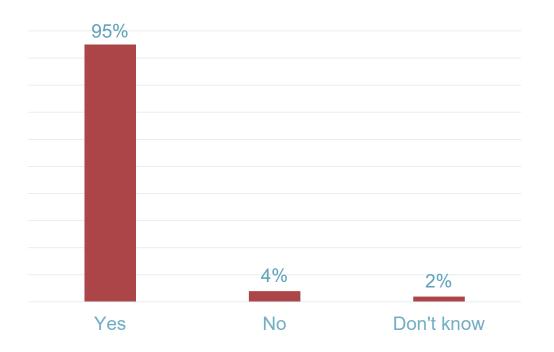
#### Changes Postmasters Would Like To See

What PO products do you feel you should be paid more for?

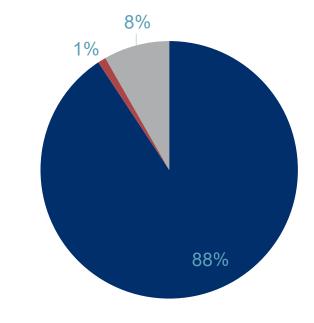


#### Mails

In your office, have you seen a shift away from Mails and towards pre-paid?

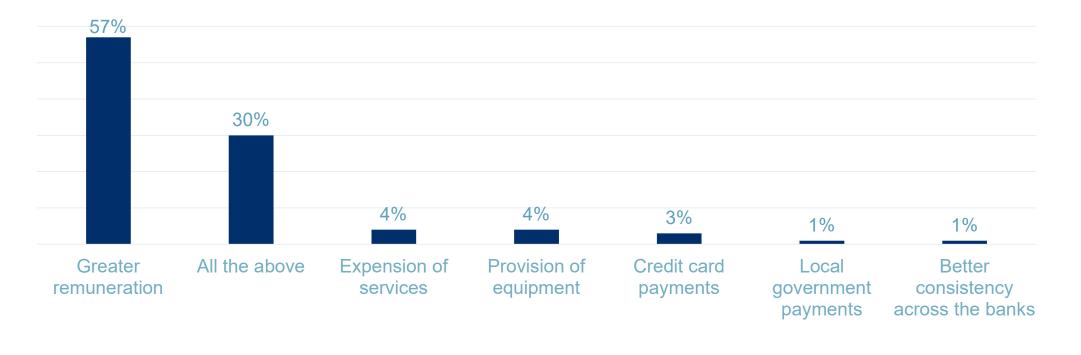


#### Do you think that PO should expand the availability of courier and carrier providers available via the network?



# Banking

Banking is the second largest income generator for Postmasters, how would you like to see the services we provide expand?



#### Retail

Do you believe that the retail side of your business subsidises your post office business, and if so, by how much?

